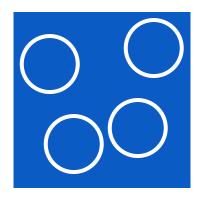


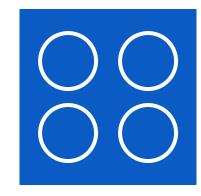
Chris Warren - Sr. Technical Advisor; JSI Center for Health Logistics | Clinton de Souza - Director, IHS

DEEPER PRIVATE SECTOR ENGAGEMENT STRENGTHENS LLIN CAMPAIGN LOGISTICS



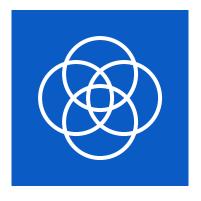
Ad Hoc

- Limited experience with private sector
- "One-off" usage



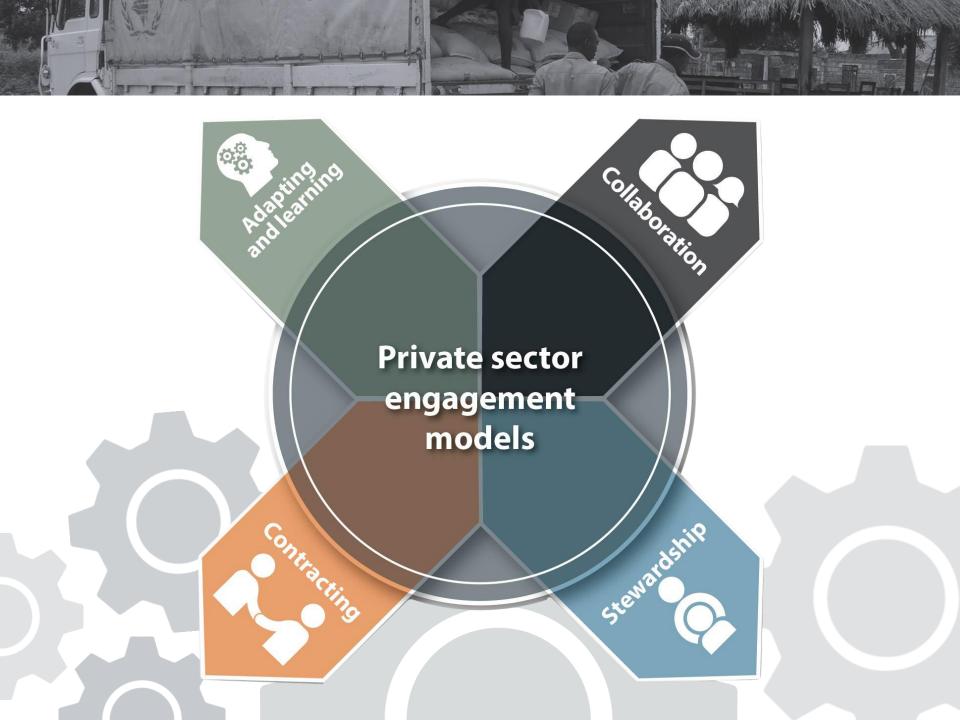
Organized

- Programs familiar with contracting warehousing and transport services
- Systems, processes standardized and documented



Integrated

- Leveraging strengths and insights of private sector logistics providers
- Public sector plays stewardship role linking people, entities, functions



Adapting from the private sector

 Monitoring Chain of Custody

 Using bestpractices for warehousing and transport Contracting with the private sector

Collaborating with the private sector

Stewardship: actors, sectors and functions

ABILITY TO IMPROVE CAMPAIGN QUALITY AND EFFICIENCY

ADAPTING TOOLS FROM THE PRIVATE SECTOR



BEST PRACTICES

Adapting from the private sector

Contracting with the private sector

 Warehousing & transport providers augment program resources Collaborating with the private sector

Stewardship: actors, sectors and functions

ABILITY TO OUTSOURCE SPECIFIC SUPPLY CHAIN FUNCTIONS

CONTRACTING: OUTSOURCED STORAGE & DISTRIBUTION

WAREHOUSING

- Short term
- Limited storage tiers
- Storage at multiple tiers
- Transactional
- "Pay for Use"

TRANSPORTATION

- International
- Sub national or last mile
- Reverse Logistics
- Transactional





Adapting from the private sector

Contracting with the private sector

Collaborating with the private sector

- •End to End Planning
- Budgeting
- Manufacturing
- •Intl Freight
- Security

Stewardship: actors, sectors and functions

ABILITY TO BUILD LONGER-TERM RELATIONSHIPS WITH LOGISTICS PROVIDERS

GOING BEYOND SINGLE TRANSACTIONS

- Build upon repeat interactions to share lessons learned and increase campaign efficiency
- Start the collaboration early and continue it throughout the campaign planning and execution





Adapting from the private sector

Contracting with the private sector

Collaborating with the private sector

Stewardship: actors, sectors and functions

- Long term partnerships with service providers
- Private sector invests further
- MoH capacity to engage/manage PS expands

SUSTAINING & IMPROVING CAMPAIGN QUALITY AND EFFICIENCY



JSI TRANSLATES SUPPLY CHAIN STRATEGY INTO LEAN, EFFICIENT, AGILE SUPPLY CHAINS IMPROVE LLIN CAMPAIGN QUALITY AND EFFICIENCY

