

INSUPPLY CONSULTING SERVICES

Who We Are

- A Bill & Melinda Gates Foundation funded project aimed at improving the efficiency and performance of health supply chains
- Transitioning towards a JSI-affiliated, East African regional supply chain consulting firm

Our Approach

 We develop bold solutions tailored for our clients and the local context ranging from developing supply chain maturity strategies to designing and implementing data-driven, optimized supply chain systems

Our Partners





















IMPACT TEAM NETWORK

Leadership Network

Build dynamic leaders within a supply chain who are motivated and possess the competency required to fulfill essential supply chain functions, who are empowered to make decisions and act as change agents



IMPACT Teams

Provide a structured approach for using data, create a culture of team responsibility for problem solving and taking actions to improve performance, and motivate staff to make changes



KENYA: DEVOLUTION & HEALTH SUPPLIES

Status of Public Health

Kenya has seen significant progress in its health indicators in recent decades, but challenges remain.

Child Mortality



Under-five mortality rate of 51 per 1,000 live births (2014)

Infant Mortality



Infant mortality rate of 37 per 1,000 live births (2014)

Maternal Mortality



Maternal mortality rate of 362 per 100,000 live births

Infectious Diseases



Continued high burden of infectious diseases and emerging non-communicable diseases (2014)



KENYA: DEVOLUTION & HEALTH SUPPLIES

Political Environment

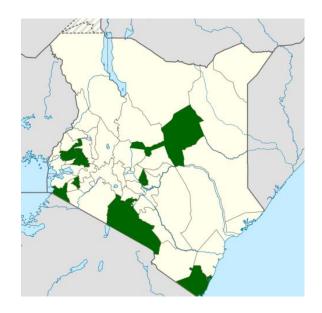
 In 2013 authority, responsibility, funding for government services devolved to county level

 Local decision making and management of health system has been effective in addressing county-specific needs, but...

 It has also fragmented public health supply chains, with a resulting effect on availability of data and commodities, especially from and at the last mile.



INVESTING IN DATA, PEOPLE & PROCESSES



Nairobi Mombasa Kwale Kirinyaga Isiolo

Kajiado Nandi Kakamega Nyamira Migori

Establish a Leadership Cohort and IMPACT Teams nationally, across 10 counties

Common vision and goal across all counties, focused on product availability

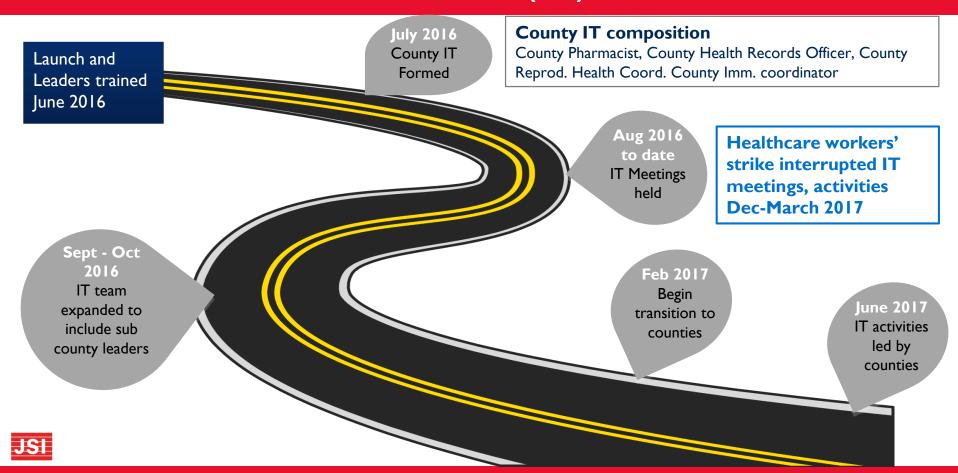
Power these meetings with data

- Structured approaches introduced for using data for problem solving, joint identification of solutions, performance monitoring, and development of plans, with targets for improvement
- Recognition and peer-to-peer learning for motivation

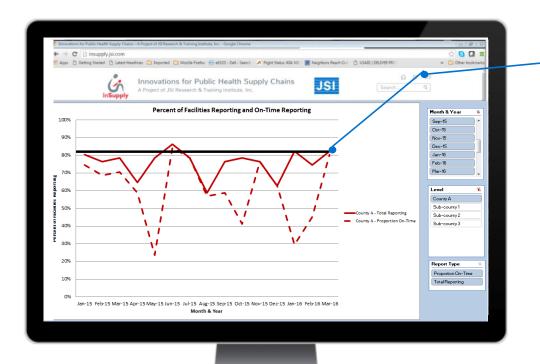
Facilitate culture of continuous improvement based on local solutions



THE IMPACT TEAM (IT) ROADMAP



ITT DASHBOARD: ACTION ORIENTED ANALYTICS



Desired Target

Easy to assess gap between actual and target performance



ITT DASHBOARD: ACTION ORIENTED ANALYTICS

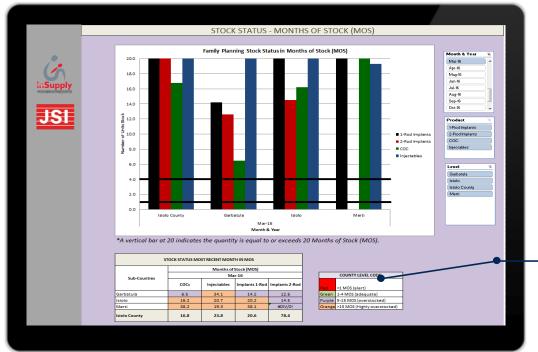


Drill Down

Filtering by sub-county
enables managers to
identify which sub
counties are driving the
data and where to focus
follow up action



ITT DASHBOARD: ACTION ORIENTED ANALYTICS



Color Coding

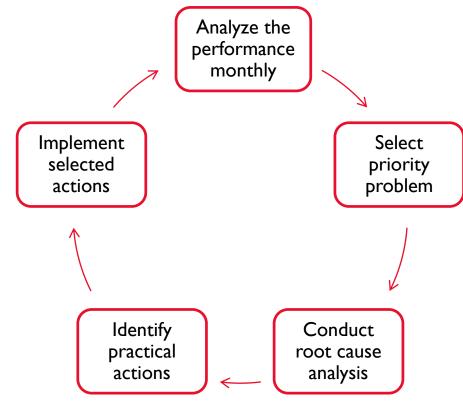
Color coding immediately
 identifies where challenges and opportunities for redistribution exist



STRUCTURED APPROACH TO PERFORMANCE MANAGEMENT



Monthly IMPACT Team meeting



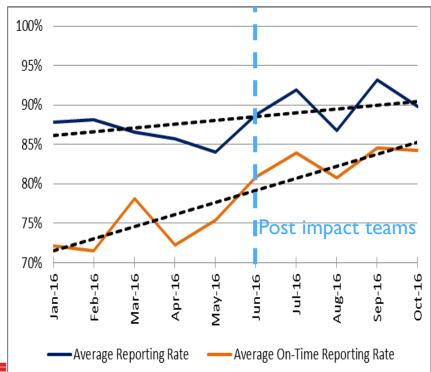


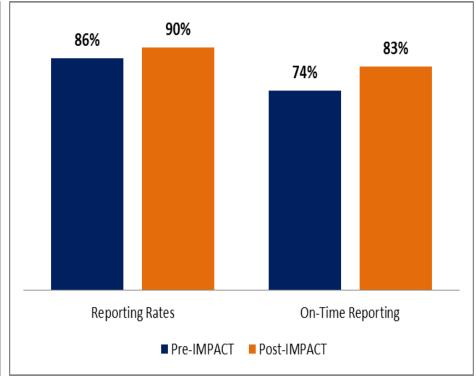




The gap between Total reporting and on-Time reporting has narrowed post IMPACT team implementation

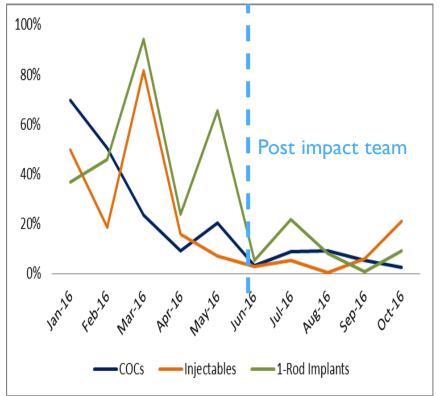
Total reporting rate improved by 4% after IMPACT team implementation, but ontime reporting improved more - by 9%

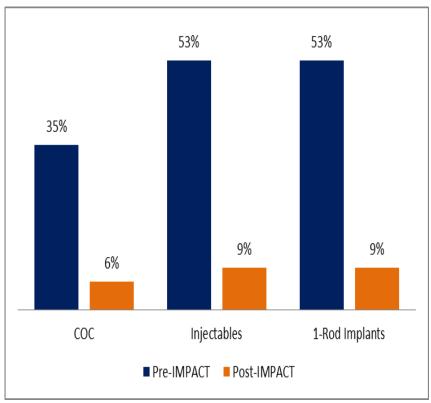






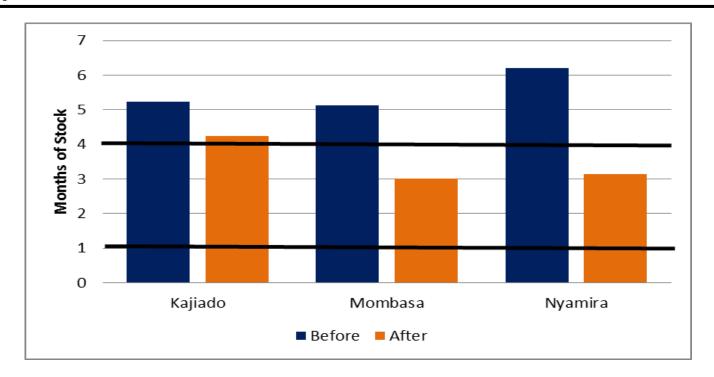
One county experienced significant improvements in reduction of average percentage difference between ending and beginning balances for three FP tracer commodities





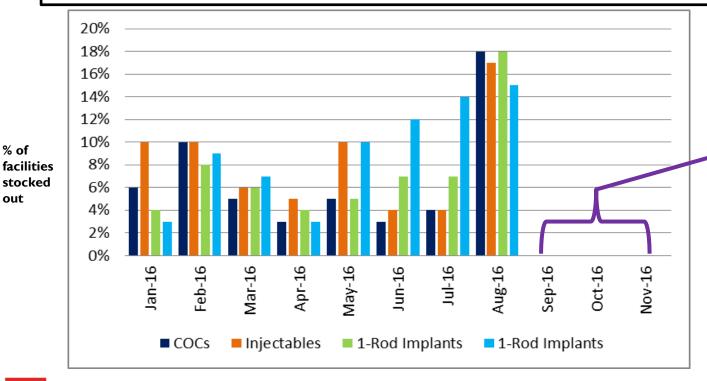


Several counties have shown improvements in Injectables average MOS in the 5 months prior to and the 5 months after IMPACT team implementation





Getting to no stock outs: An example from Nandi county



The county was able to reduce to three straight months of no stock outs from September 2016 through November 2016 for all FP products



% of

out

CHALLENGES & LESSONS LEARNED

- IMPACT Team approach enhances focus on supply chain as a priority
- High staff turnover at health facility and sub county levels
- Strong leadership skills needed for implementation and sustaining momentum
- IMPACT teams need mentorship to develop a culture of continuous quality improvement
- County leadership eager to learn and apply data analytics and visualization techniques to improve outcomes for other supply chains (e.g. HIV, Malaria, Essential Medicines etc)





JSI's work in supply chain, data visibility, and data use, contact the JSI Center for Health Logistics

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