

Health and Humanitarian Logistics Conference

8 June 2017

Developing Private Sector
Capacity to Strengthen
Public Health Supply Chains



QUALITY • AFFORDABLE
PRIVATE HEALTHCARE

UNJANI CLINIC

Empowering Nurses to bring
Healthcare to the Community



QUALITY • AFFORDABLE
PRIVATE HEALTHCARE

Health Systems Strengthening



Health Systems Strengthening

- ▶ **Focus:** on supporting the strengthening of the South African Public health system
- ▶ The support includes a focus on capacity building of systems that allow delivery of training and services, and increased system level coordination and standardization.
- ▶ **The current strategic objectives include:**
 - ▶ Strengthening the Human Resources capacity.
 - ▶ Strengthening the governance, leadership, and management capacity at all levels of the public health system.
 - ▶ Strengthening the public financial management systems responsible for service delivery.
 - ▶ Strengthening the supply chain
 - ▶ Strengthening the community systems to promote prevention activities and generate demand and linkage to services.

Health Systems Strengthening

► **Unjani Clinic Network**

- Enterprise development Initiative
- Provides provides an alternative, affordable, quality primary healthcare service at the point of need.
- 31 Clinics have already been established in South Africa
- Empowering black women professional nurses to own and operate their own clinic
- NDOH Standard Treatment Guidelines and EDL and in the scope of practice of a professional dispensing nurse.
- The Norms and Standards framework
- Product formularies are developed and costed – and to ensure that the cost of the service is minimised, generic medicines are dispensed.
- In our monitoring and evaluation of the clinics we apply the use of relevant sections of the NDOH Clinic Assessment Questionnaires and the Ideal Clinic requirements

THE CHALLENGE:

Inequality within the South African health system which leaves more than 80% of the population uninsured.

Stats SA Mid Year 2016	Insured	Uninsured	Total
SA Population	10 million	46 million	56 million
Percentage	18%	82%	100%
Self – Funded (PHC)		11 million / 20%	
Entirely Reliant on Public Health System		35 million / 63%	

THE SOLUTION: Network Expansion



- ▶ Opened Clinics (31)
 - 25 Imperial Clinics in place
 - 3 J&J Clinics in place
 - 1 Pfizer SA Clinic in place
 - 2 RMA Clinics in place
- ▶ Imperial, Johnson & Johnson and Others
 - Add another 7 Clinics by Dec 2017 (38)
 - Add another 10 Clinics by Dec 2018 (48)
 - Add another 12 Clinics by Dec 2019 (60)

60 Clinics by Dec 2019

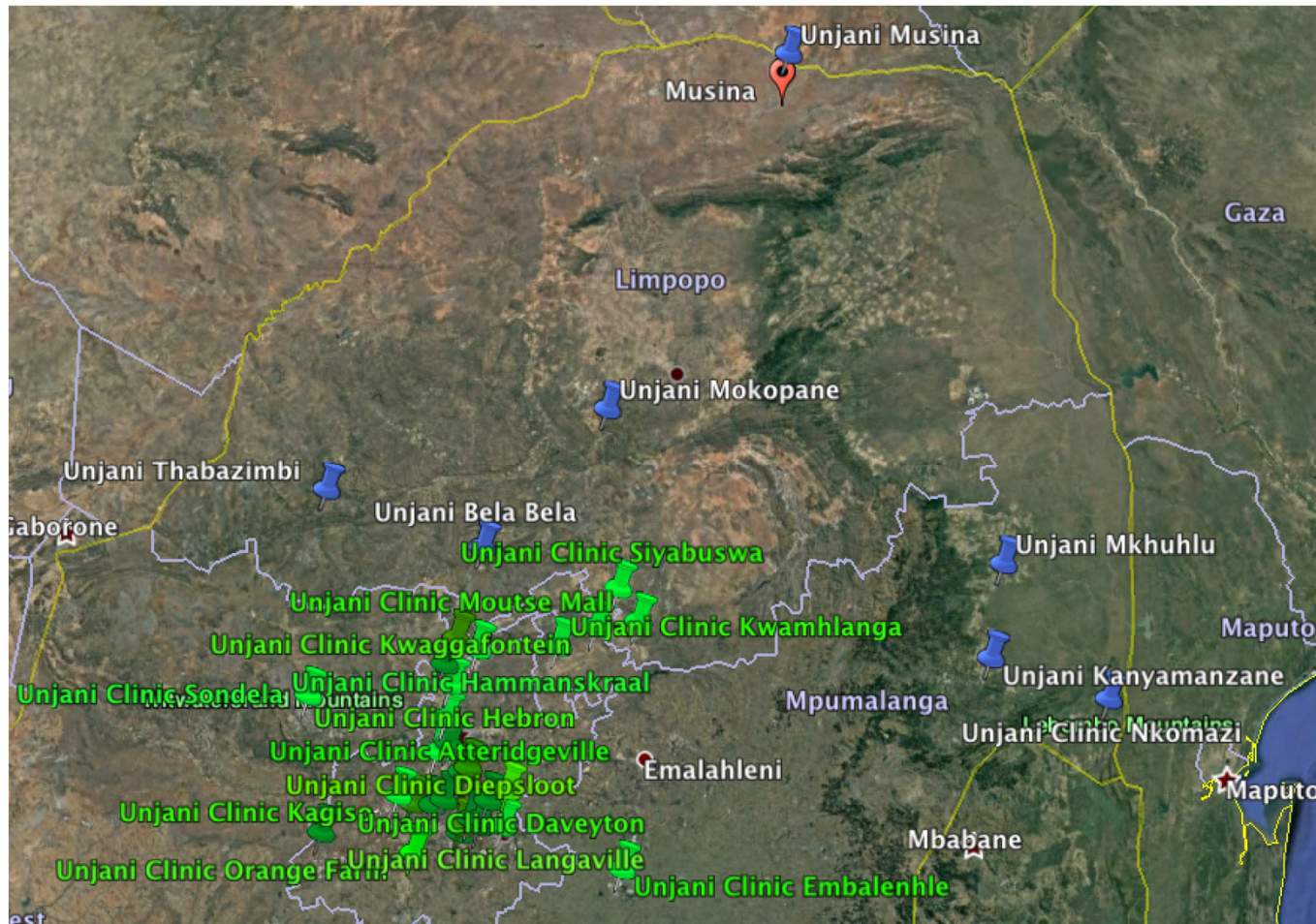
Serving between 280 000 and 350 000 patients annually

Create 185 Jobs



Ultimately our goal is to be NHI Provider Sites

Private Sector Supply Chain



THE HOW:

Meeting the Needs of Patients

- ▶ Primary Healthcare (core) @ R180 (incl. Meds)
- ▶ Medication dispensing
- ▶ Curative
 - Treatment of minor ailments, STI's and wound care
- ▶ Preventative
 - Family planning, pregnancy testing, antenatal and post natal care, immunisation, HIV testing, TB screening, wellness screening (blood pressure, blood glucose, cholesterol and vision screening)
- ▶ Chronic
 - Diabetes and hypertension
- ▶ Promotive
 - Health education and counselling

THE HOW: Expanding Access



- ▶ We seek to develop partnerships with government in order to **avoid duplication** in the health system and **achieve maximum impact**
- ▶ Immunisation, vaccinations, ARV's, decanting of stable patients for care / medicine collection
- ▶ We provide an **alternative** to the State facilities available and relieve the **strain** on State clinics

THE PROGRESS: Sustainable Businesses Delivering Social Value

- ▶ Consultation numbers by Calendar Year
 - Network 2013 = 15,637
 - Network 2014 = 20,359 (+30%)
 - Network 2015 = 59,857 (+194%)
 - Network 2016 = 107,213 (+79%)
 - Total Consultations to Dec 2016 = **203,066**

LESSONS LEARNED:

Issues faced and challenges overcome

The Imperial logo is located in the top right corner. It consists of the word "IMPERIAL" in white, uppercase letters, followed by a stylized blue and red graphic element.

Challenge	Solution
Nurse Selection	Strict selection process implemented
Clinic Sites & Infrastructure	Private land with business rights
National / Provincial Health Authorities	Keep the Faith
Expansion: Funding reliant	Create Global awareness of this amazing initiative!

Acknowledgment of Funders & Partnerships



Thank You