



THE GLOBAL
HUMANITARIAN AID EVENT
16-17 NOVEMBER 2022, BRUSSELS EXPO

Sustainable Local Procurement & Production | **Asia Context**

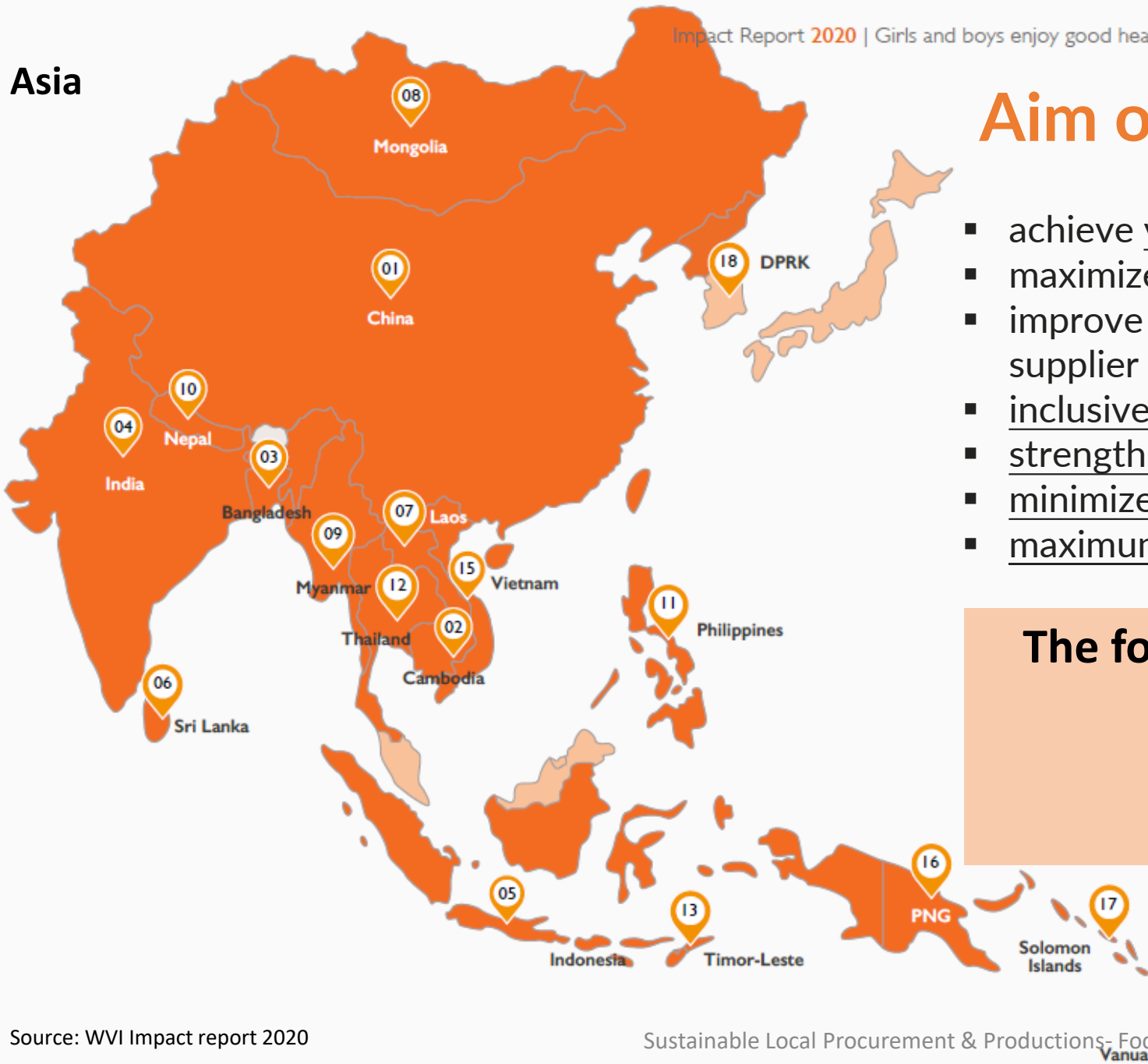
17 Nov 2022 | Brussel Expo



Nirpa Dhami
Regional Supply Chain Advisor, East Asia



Asia



Aim of Procurement function

- achieve value for money
- maximize our social impact,
- improve the well-being and working conditions of the supplier
- inclusive and diverse supplier evaluation process
- strengthen supplier capacity and localization
- minimize the negative environmental impact
- maximum use of local and natural resources

The focus on Community-Level Categories

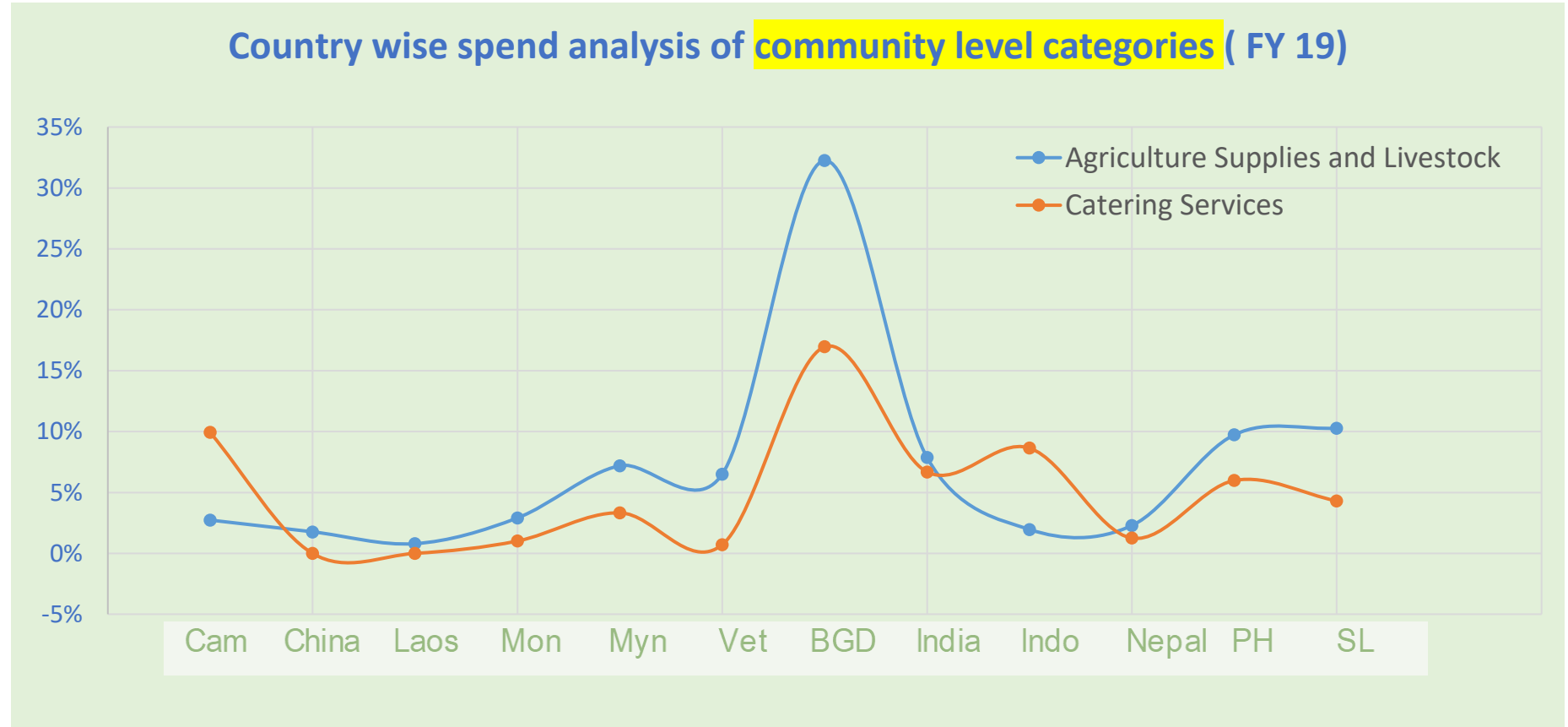
-----X-----
 Agriculture & livestock
 Catering Service

Let me give some figure | Spend on community-level categories

5.3% | 5.1%
Of total spend globally

9.2
Million

8.8
Million



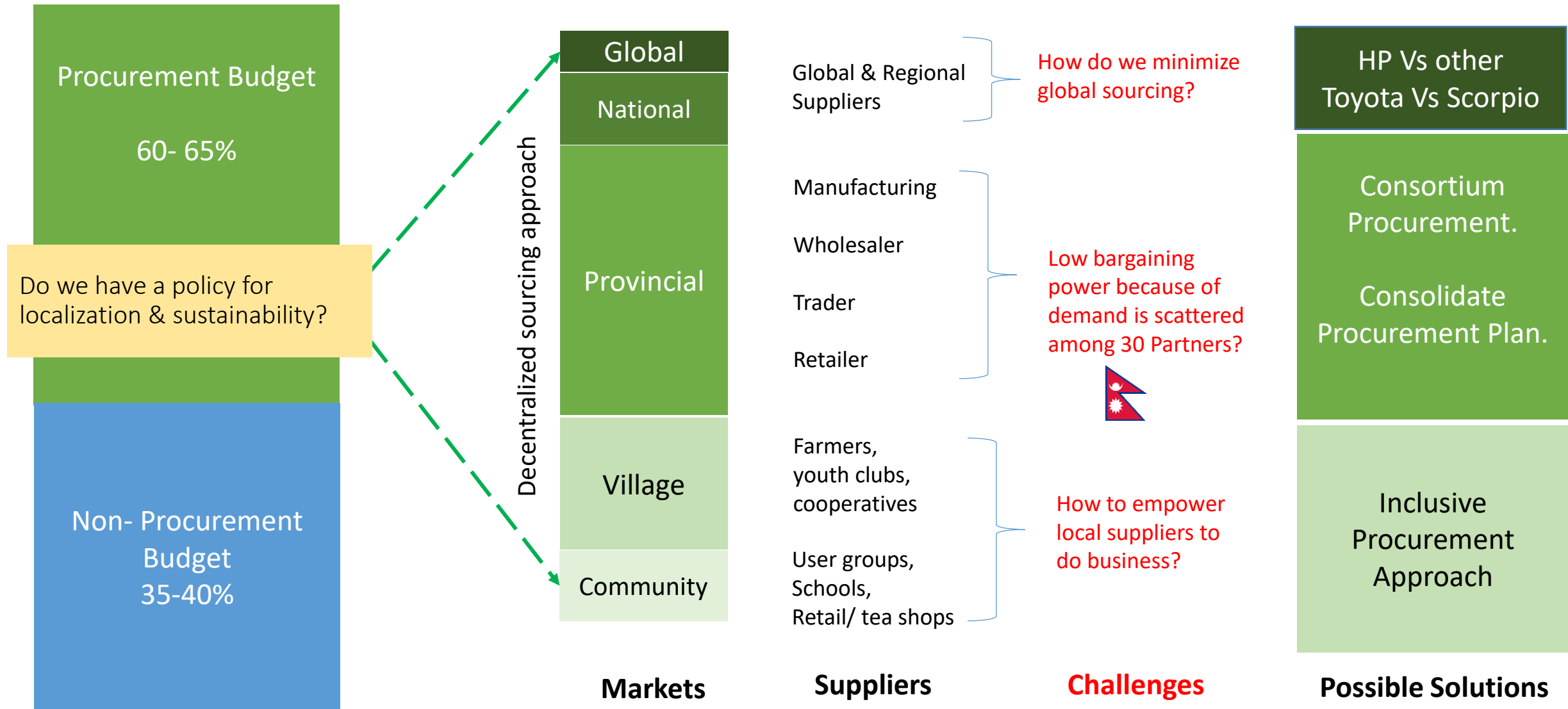
16% - 10%
SAPO

4% - 4%
EASO

10 - 30% both
Country level

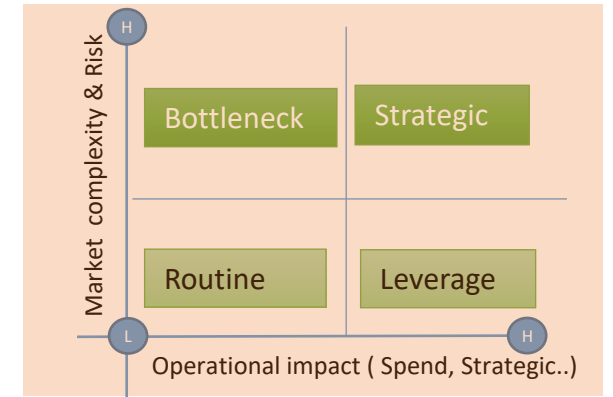
$$\% \text{ Spend} = \frac{\text{Spend in the respective category}}{\text{Reported Spend}}$$

What & how do we procure?



The process we follow – Inclusive Procurement

1. Develop Procurement guidelines and processes with partners (Nepal & Bangladesh)
2. Simplify the bidding process & documents
3. Profiling categories and develop a sourcing plan
4. Pre-qualified suppliers & develop an inclusive supplier roster
5. Vendor Orientation
6. Conducted inclusive sourcing event (competitive & fair price)
7. Include government officials as subject matter experts wherever necessary
8. Established contracts with local suppliers
9. Simplify the payment process



What we learnt...

- Procurement team is not enough to do this alone (Cross-Functional Team).
- Partners' capacity and willingness to change are critical success factors.
- Communicate, communicate, coordinate and collaborate all the time
- Consolidating demand is challenging but it's key to give confidence to local supplier
- Government's support to farmers, SMEs and cooperatives are vital.
- Supply chain/procurement should be a strategic partner in the organization.
- Sustainable procurement is not just about being **green**.
- Cash Transfer Programming is a good source of injecting cash and supporting the local economy.
- Proactive engagement with donors and compliance is important.
- Being creative can solve the complexity (flexibility in policy is key)

Thank you 😊

Q & A